



Surname: Maerz  
 First Name: Simone P.  
 Year of Birth: 1969  
 Education: Master of Business Administration  
 SAP Consultant since: 1994  
 SAP Experience since: 1991

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Education	Institution	Graduation
1988-1991	Berufsakademie Karlsruhe	MBA – Focus IT
1996	SAP Partner Academy USA	Certified SAP Consultant SD and MM
1998	SAP Partner Academy USA	ASAP (accelerated SAP) Certification
2005	Integrata Trainings AG	BW Training
2013	SAP AG Walldorf	CS Training
2000 – to date	SAP AG Deutschland	Various SAP Courses with Certificates: CO-PA, Delta Training SD, LE und MM, SAP OO, Enhancement framework, S/4 HANA Courses for internal and external Logistics processes (incl. Basic EWM)

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Languages	
German	Native
English	Project- and Seminar safe (fluently due to 3 year residency in USA)

International Experiences	
North America	USA (incl. Tax interface)
Middle America	Mexico, Puerto Rico, Costa Rica
Europe	Germany, Switzerland, Belgium, France, Great Britain, Italy, Spain, Netherlands, Sweden, Norway
Asia	China (incl. Golden Tax Interface), Hong Kong, India, Singapore, Malaysia, Japan (incl. Invoice summary)
Ozeania	Australia

SAP Knowledge	
S/4 HANA	SAP Course LE / SD / MM (2017)
SAP R/3	Projects since 1994 – date
SAP R/2	Implementation 1991 - 1993

## SAP CONSULTANT PROFILE

Name: Simone P. Maerz

### SAP Customizing Knowledge

In the SAP environment

Sales and Distribution (SD)  
 Logistics Execution (LE)  
 Materials Management (MM)  
 Customer Service (CS)  
 Basis knowledge Treasury Module (TRM)  
 Integration into the Modules:  
 Production planning (PP), Profitability Analysis (CO-PA), Financial Accounting (FI), Extractors for BI

### SAP Programming Knowledge

In the SAP environment

ABAP/4 and ABAP OO Release 2.1 – ECC 6.0  
 List Programming with ALV  
 Enhancement framework in the SD, LE and MM Environment  
 SAP Script, Smartforms, Adobe Lifecycle designer  
 EDI, ALE und IDOC  
 Basic knowledge in the Migration Workbench (MWB)

### Tool Knowledge

ASAP – Accelerated SAP  
 SAP Solution Manager, Valuation, Service Now  
 Microsoft Project, Microsoft Office Products, Teams, Skype  
 Visio

### Professional Experience

	Branch / Company	Position
1991-1993	Automotive Supplier Becker Autoradiowerk GmbH, Germany	IT-Employee
1994-1995	Consulting Company Setac Inc. USA	Senior Consultant
1995-1998	Consulting Company KPMG, USA	Manager
1998-2016	Management Consultancy Freelancer – Alpha Consult	Self-employed
Since 2017	IT Consulting with SPRO-IT	Partner

### Project Experience

	Industry Sector / Company Name / Agent	Activity
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**SAP CONSULTANT PROFILE**

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<p>02/2016 - date</p>	<p><i>Pharma Industry</i> <b>Kneipp GmbH</b> In the name of SPRO IT</p>	<p>Implementation of the <b>extended rebate processing</b> Implementation of the <b>SD Customer hierarchy</b> Roll-Out in Japan (esp. <b>Invoice Summary</b>), Switzerland, Support activities</p>
<p>11/2018 – date</p>	<p><i>Automotive Industry</i> <b>Evobus</b> In the name of SPRO IT</p>	<p>Complex design and realisation various business scenarios: CKD process, fixed price packages</p>
<p>10/2012 – 03/2017</p>	<p><i>Chemical Industry:</i> <b>Heraeus Infosystems GmbH - Magellan Project</b> In the name of CaRD</p>	<p><b>OTC (Order to Cash)</b> Consultant implementing a worldwide unified SAP System for the entire Heraeus Group called <b>Magellan</b> using the <b>SAP Solution Manager</b>. <b>Specialties:</b> Precious Metal handling, <b>CPE</b> (Commodity pricing engine) <b>Template Release planning and execution:</b> Functional specifications (FSD's), Configurations Documents (CD's), Process Design Documents (PD's) and Conversion Design Documents (CDD's) for the Migration of SAP to SAP and non SAP to SAP Systems using the <b>SAP Migration Workbench (MWB)</b>. <b>Roll-Outs</b> in Hong Kong, China (esp. <b>Golden Tax</b>), Germany and USA for the Precious Metal Trading sites as well as the production sites in PM and non PM in USA, Singapore, Malaysia and Germany. <b>Interface responsible</b> from SD, MM and LE to <b>SAP Treasury</b>, Cooperation for the interfaces to <b>FI, CO-PA und PP</b>. <b>Technical solution Architect</b> for Adobe Forms across all Modules <b>Experience with offshore Programming</b> in India (multiple Trips to Pune / India)</p>
<p>04/2017 - date</p>	<p>In the name of SPRO-IT</p>	<p><b>Trainer</b> Various On-Site und Inhouse-Trainings for their customers: SAP <b>CS</b> (Customer Service), SAP Authorisation concept, SAP Intercompany Processes, SAP Basics, <b>SRM</b> (Supplier relations Management)</p>
<p>2006 – date</p>	<p><i>Adult Education</i> <b>Integrata Training AG</b> In the name of Integrata AG</p>	<p>Creation of individual custom programs based on the <b>SAP Pricing procedure</b> and <b>SIS</b> Statistics, setup SIS itself with a new Product Hierarchy</p>
<p>2014 / 2015</p>	<p><i>Automotive Supplier</i> <b>ZenTec Automotive GmbH</b> In the name of Alpha Consult</p>	<p>Heraeus Infosystems (HSY) is the IT company for the Heraeus Group. HSY has Locations in Germany, Belgium, USA, Hongkong, China and Singapore.</p>
<p>10/1996 - 09/2012</p>	<p><i>Chemical Industry:</i> <b>Heraeus Infosystems GmbH (HSY)</b> for all Heraeus Companies of the Heraeus Group:</p>	<p></p>

## SAP CONSULTANT PROFILE

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Heraeus Noblelight GmbH,  
Heraeus Quarzglas GmbH,  
Heraeus Electronite GmbH,  
Heraeus Metals Technology GmbH,  
Heraeus Precious Metals GmbH  
Heraeus Holding GmbH,  
Heraeus Dental GmbH  
Heraeus Medical GmbH  
Heraeus Sensortechnik GmbH

In the name of CaRD, Alpha Consult and KPMG

Initial setups and worldwide roll-outs for all named Groups as well as support thereof with the following priorities:

- Master definition phase for all European Subsidiaries
- **Global concepts for SAP Transport management, client landscape, authorisation concept**
- **SD / LE Implementation and Consulting** firstly for the mother Companies in Germany and Belgium, later international Roll-Outs in Great Britain, France, Switzerland, USA, Puerto Rico, Italy, Australia and China
- **Go-lives:** 1998 – 2012 every year sometimes multiple go-lives
- **Intercompany Process setup** worldwide
- **Global ATP Setup (Availability Check)**
- **Batch Implementation** with traceability
- Implementation of **Serial Numbers**
- **Quotation Process** with **Workflow**
- Worldwide Out **Credit management** implementation
- Implementation of **SAP CS (Customer- Service)** for repair processes
- **Intrastat and Extrastat** Implementation in Germany and Great Britain
- **E- recruitment** with **Smartforms**
- **Label printing** on Zebra-Printers using Smartforms
- **Business Warehouse (BW) Concept** for the Facility Management site
- Implementation **HU Management** with **external Scales** and Capacity Planning in Shipping
- **Service Management** with resource related and fixed price billing inhouse and on-site
- Involvement in the Implementation of a **WM system** for the Shipping side (LE)
- Various **Release changes**, up to ERP 7.0
- **IDOC** Interface to a KEP Service Provider (UPS)
- Various Company Divisions and Merger
- **Permanent Support** for all Heraeus Companies in SD and LE

12/2012– *Utilities*

01/2013 **Wuppertaler Stadtwerke**

In the name of Hays AG

05/2003– *Chemical Industry*

10/2003 **Oxeno GmbH**

In the name of EnNO AG

05/2002– *Chemical Industry*

**Polymer Latex Ltd.**

Implementation **SD Billing plan / Instalment Plan**

**Project manager for the Modul MM:**

Implementation Material management for the Degussa / Celanese Joint Venture EO GmbH.

Focus was on the **standardization and harmonisation of the processes.**

**Project Leader Module MM:**

**SAP CONSULTANT PROFILE**

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01/2003	In the name of EnNO AG	SAP R/3 Implementation for Polymer Latex Ltd. GB.  Main responsible for the <b>procurement processes</b> which had to be rolled-out based on the existing Solutions in Germany and Italy. Specialties lay in the legal regulations for the <b>Intrastat</b> message as well as in the process redesign of the <b>warehouse processes</b> . Go-live was 01.01.03 under Rel. 4.6
02/2001- 04/2001	<i>Specialty Chemical Industry (Colour and Paint)</i> <b>SIKA Schweiz</b>  in the name of Orianda	<b>Trainer</b> for SIKA Switzerland: Preparation and Implementation of <b>End User Trainings</b> , Focus on Sales order Processing and Warehouse Management
02/2001- 04/2001	<i>Waste Management</i> <b>Menshen GmbH</b>  in the name of Cubis AG	Redesign of a error prone <b>Commission Settlement</b> . Commission settlement was based on the SAP R/3 <b>Rebate</b> process.
04/1999- 05/2000	<i>International Power Plant Security Company</i> <b>GRS - Gesellschaft für Reaktorsicherheit mbH</b>  in the name of Cubis AG	<b>Project Leader Module SD:</b> <b>Resource related Billing</b> , Cost object controlling, Establishment of integrated value flow on costs and revenues in project management and invoicing.  Go-live was in 01/2000 with release 4.5
09/1995- 09/1996	<i>Chemical Industry</i> <b>Heracaus Amersil Inc.</b>  as an employee of KPMG	<b>Project Leader Module SD:</b>  SAP SD Implementation and training for six production sites. Go-live after 10 months with the Modules PP, MM, SD, FI, AM und CO
01/1994- 12/1994	<i>Softwarehouse</i> <b>SAP America</b>  as an employee of Setac Inc.	<b>Trainer</b>  Conducting of SAP Trainings in USA and Mexico for the SAP R/3 Module SD
05/1994- 12/1995	<i>Chemical Industry</i> <b>Hydro Agri Inc.</b>  as an employee of Setac Inc.	<b>Project Leader Module SD and MM:</b>  Implementation of the Modules SD and MM at two Sites. Speciality was Batch Valuation. After the go-live in 01/1995, release change from 2.1 to 2,2
02/1994- 04/1994	<i>Computer Equipment Manufacturer</i> <b>Hewlett Packard Inc., USA</b>  As an Employee of Setac Inc.	<b>Project team member:</b>  Feasibility Study for the Module SD
10/1991- 12/1993	<i>Automotive Industry</i> <b>Becker Autoradio GmbH</b>  Employee	<b>Module responsible for SAP R/2 Module RV:</b>  R/2 5.0 Implementation for the modules RV and RM-MAT as well as the implementation of an <b>optical archiving system</b> from the company SER to the Module SAP RF